



#### ON TOP, A LITTLE ABOVE THE SKY.

100 MILLION+ CUSTOMERS
DATABASE OF 20 MILLION CUSTOMERS
10 MILLION ACTIVE CUSTOMER DATABASE





# Highest Occupancy Rate for 8 consecutive years.

Even a global pandemic could not stop us from achieving this extraordinary feat. We, successfully, maintained our record of topping the Highest Occupancy Rate chart, way ahead of our closest competition.



### Currently operating 216 flights daily.

42 destinations including 4 international destinations Udan total flights: 6

Our fleet is an apt mix of large, medium and small metal birds that includes Boeing 737

Max

Boeing 700 and Bombardier

Average Transaction Value: ₹10000

## Red. Hot. Spicy.

# THAT IS WHAT YOUR BRAND TURNS INTO.

There are some strong reasons to believe it. First being, the envious record of the Highest Occupancy rate for the last 8 years. A close second comes to the fact that we actually fly to the remotest corners of the country and to a few international destinations. So, your brand actually gets to enjoy robust visibility. It all begins from the time a passenger books a ticket to the time a passenger disembarks; it is your brand that travels along.



# MANY DESTINATIONS FOR YOUR BRAND. YOU REACH THE CONSUMER EVEN BEFORE HE REACHES THE AIRPORT.

# DIGITAL REACH

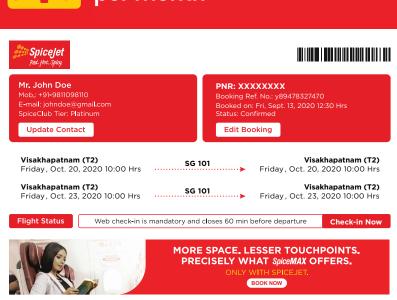
Digital marketing plays an active role in achieving target-oriented goals for a brand. It helps in determining the impact of a brand and thereby in strategising the next step.

With an active database of 10 million, we provide your brand just about the right stage in reaching out. Furthermore, the personalisation of content helps in reaching out to your target group. This attribute is strongly and rightly supported by data analytics which gives your brand the strength of accuracy to reach out to the right places at the right times.



#### **ITINERARY** (CLICKABLA HTML E-MAILERS):

#### Reach of about 1 million per month



Passenger Name	Flight	Fare Type	Add-on services		
Mr. John Doe	SG 8185 ( DEL- COK)	SpiceMAX Fare	► 17A 🛎 Meal 🔒 Insurance 📥 Spice Assurance 🔻 Beverage		
Mr. John Doe		SpiceMAX Fare	► 17A 🛎 Meal 🔒 Insurance 🖦 Spice Assurance 🕇 Beverage		
Mr. John Doe		SpiceMAX Fare	► 17A 🛎 Meal 🔒 Insurance 🖦 Spice Assurance 🕇 Beverage		
Mr. John Doe		SpiceMAX Fare	L 17A ▲ Meal A Insurance L Spice Assurance Beverage		



Entertainment on-the-go, For a nation that's on-the-go.



Baggage Info: 1 Check-in Baggage of up to 20 kg & 1 Hand Baggage of up to 7 kg is allowed. Power banks/portable mobile chargers are allowed ONLY in Hand-Baggage.

Got Extra Baggage? Now booking your excess baggage is just a click away.

**Book Excess Baggage** 





DON'T GET SEPARATED FROM YOUR LOVED ONES SELECT YOUR SEATS TO SIT TOGETHER

#### Payment Information

Payment Type Internet Banking	<b>Total Price</b> Rs. 2,471	Promo Code ADDON20		Savings Rs. 200	Amount Paid Rs. 2,271
Fare + Fuel Charge + Cute Fee		Rs. 1,624	Passenger Service Fee		Rs. 91
Convenience Fee		Rs. 250	ASF Fee		Rs. 117
CGST		Rs. 40	SGST		Rs. 40
1 SpiceAssurance		Rs. 49	Other Fee		Rs. 177





**Cover against Covid-19 and complete** peace of mind, starting at Rs. 443













Download Passenger Guidelines







#### Reach of about 1.2 million per month

#### **BOARDING PASS**





SpiceClub Tier: Platinum



**DEBOJO MAHARSHI** 

PNR: ABDEHF

Seat No.: 2B

SSR: BIZU, CORP, MAXP, VGML, NVML, BVG

Date: 16 Jul.'19

Flight: SG 123

Flight Timings: 1000-1300 hrs

From: Delhi (T1)

To: Vishakapatnam (T2)

**BOARDING GATE: 16B** 

**BOARDING TIME: 0930 HRS** 

Seq. No.: 23

E-ticket no.: 1234567890123 Operated by: Cathay Pacific Airways

Total Baggage: 2 piece(s)/30 kgs

#### Spice/et

#### **DEBOJO MAHARSHI**

SG 123 on 16 Jul.'19

DEL to VTZ (1000-1300 hrs)

PNR: ABCDHJ

Seq. No.: 23 Seat No.: 2B

SSR: BIZU, CORP, MAXP, VGML, NVML. BVG

**BOARDING GATE: 16B** 



#### Do remember that:

- Baggage drop closes 60 min prior to departure; Boarding gate closes 20 and 25 mins prior to departure for domestic and international flights respectively.
- Boarding gate numbers are subject to change. Please check the flight information screen for latest updates.
- Frisking of passengers and checking of photo ID & hand baggage is mandatory. Please co-operate with SpiceJet and the relevant authorities.



Entertainment on-the-go, For a nation that's on-the-go.







Ask our chat bot and she will be happy to help.





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#### **SUFFERING FROM JOINT STIFFNESS & PAIN?**

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PACKED WITH PHYTO-ACTIVES OF BOSWELLIA. GINGER & BLACK PEPPER



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AUSTRALIA I HONG KONG I INDIA I JAPAN I MEXICO I SPAIN I SWITZERLAND I TURKEY I UK I USA







# OUR BRAND REACHES EVERY NOOK ANDMedi CORNER

We connect the remotest corners of India and to several international destinations. But our reach is not limited to airports, we go beyond that. We have an envious social media reach. And this is where the millennials are found. So, when you come on board with us, you reach to a lot of destinations. Virtually.





1.3 MILLION FOLLOWERS

AVERAGE MONTHLY REACH: 1,08,87,905



334 K FOLLOWERS

AVERAGE MONTHLY REACH: 2,17,665



303 K FOLLOWERS

AVERAGE MONTHLY IMPRESSION: 9,33,333



# BUZZ ATTHE AIRPORT

Your brand reaches a step closer to the passenger as he/she steps at the airport. This is where you can catch your target group's attention with effective communication. And we give you correct and ample space to do it. One medium at each interface to get the much-desired result.





# CHECK-IN COUNTER

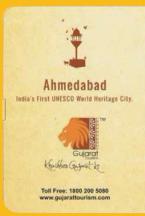
Standing in a queue, or while waiting for the boarding pass to be issued; there is ample time to catch the attention of a passenger. There are quite a few mediums to do it like tent cards, queue tops, digital display screens, etc.

- Tent cards
- Queue tops











# EXCLUSIVE BRAND INTEGRATION



PayTM wanted to create an exclusive priority experience for their customers and a strong visibility for the PayTM first customers and a strong visibility for the brand.





Priority check-in at leading Tier 1 airports



Queue tops at exclusive PayTM Check-in counters. Branding at prominent places



Priority baggage services for PayTM first customers.



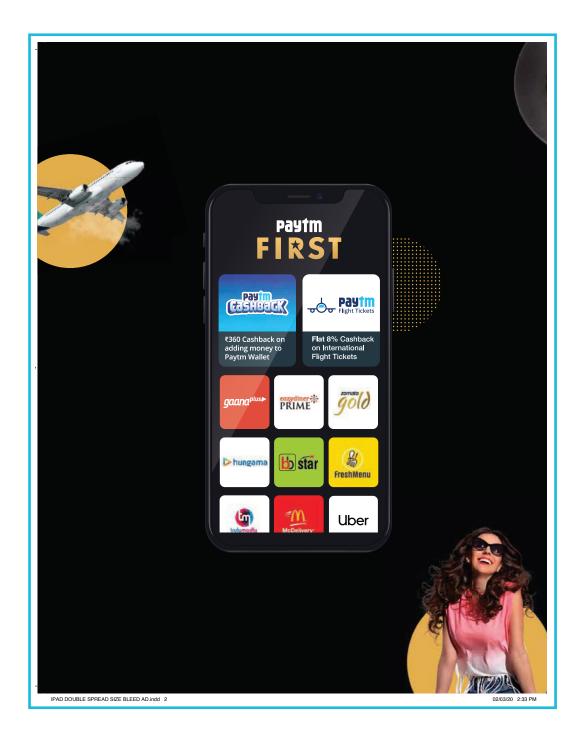
In-flight announcements available on all flights





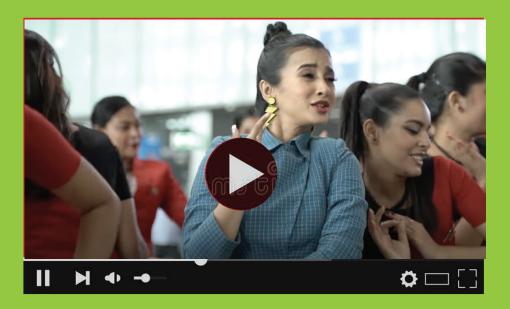
Continuous visibility for the brand in SpiceRoute, the in-flight magazine of SpiceJet

# Spice MOULGE THE INFLIGHT MAGAZINE





Disruption is the biggest form of attraction. When things are going in routine and there is a sudden noise, then all eyes shift towards it. Flash mob by our crew will get you that much-needed attraction.



https://www.youtube.com/watch?v=c78FEkuIV8w



https://www.youtube.com/watch?v=PXB86xY8bwY



# BRAND BOARDS AS DOES THE PASSENGER

One step and the brand steps up.
This is an area devoid of any other distraction. It is here that your brand gains a lot of traction. So do the birds in steel.

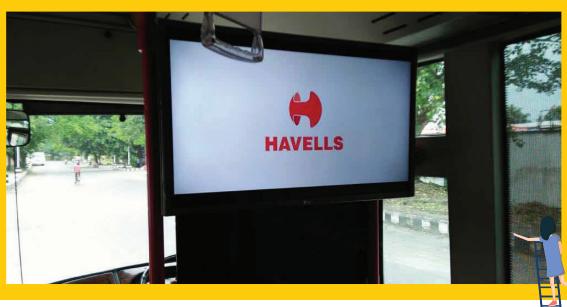


TARMAC COACHES EXTERIOR & INTERIOR











# FLYING BILLBOARD

A beautiful steel bird in the sky, carrying the face of your brand. Possibly the most innovative and unique way to communicate. It creates the right kind of buzz for the brand. And there are options to explore.





✓ SOFT WRAP

✓ AIRCRAFT NAMING RIGHTS













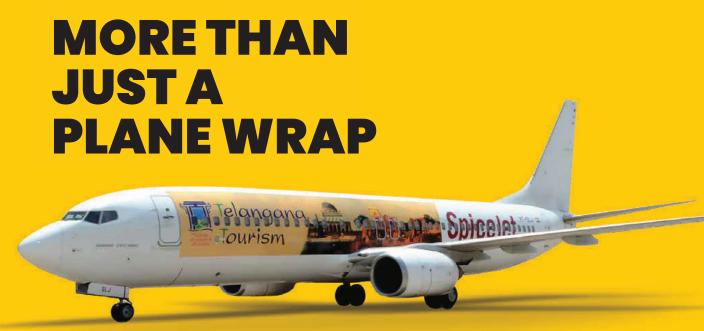


















Up in the air, nowhere to go; it is all about the brand and the passenger. Heard of 'catch them young'? Well let's say we can twist it to say catch them where you can. There is no dearth of options when it comes to in-flight branding and your brand gets suitable visibility.





Right above the aircraft window, an overhead window is a door to your brand. It is visible to passengers seated in any row and any seat. It offers a guaranteed view.



















#### **COACH INTERIOR**











### HEADREST COVERS

One of the most visible and interactive advertising mediums inside an aircraft is a headrest cover. From the time a passenger is seated till the time of disembarkation, the headrest cover has the passenger's full attention. It is considered to be a premium advertising medium and we offer the finest quality of headrest cover to advertise your brand.















#### **BULKHEAD WALLS**

Passengers seated towards the front side of the aircraft or passengers seated on the rear side of the aircraft; all have a clear uncluttered view of the Bulk head walls. There are four walls available to showcase your brand. Put your brand anywhere, it will talk loud and clear.









#### BULKHEAD WALLS







#### **MEAL TRAY**

Meal tray cards leverage the experience of in-flight dining. They are like table mats with a strong aesthetic and recall value. The message served on it is well consumed by a passenger.





#### SEATBACK DEVICES

Small, yet effective. Seatback devices provide ample brand visibility. Since the message stays in front of a passenger throughout the journey, a good recall value is guaranteed.























# BEVERAGE CUPS BRANDING

A quirky message, innovative branding; your message is served to passengers on a tray. Beverage cup is a unique way to drive a brand's message home.













# LIVE IN-FLIGHT PROMOTIONS

One of the most talked about promotions and one of the most remembered promotions are the ones done on board. And why not when you have 100% attention of a passenger? A smart in-flight promotion is directly proportional to its recall value. We have done some quirky promotions in the past and we look forward to doing some in the future.





https://www.youtube.com/watch?v=--NkzD5to88





### OVERHEAD BINS



Maximum view. Maximum brand coverage. Every passenger who steps on board, looks for his/her seat number and that is how overhead bins provide 100% guaranteed view.







# Spice Coulde



## Magazine

12 editions in a year, insert in every seat back pocket, an opportunity in every page; our monthly in-flight magazine offers the best visibility for your brand. We also offer co-branded content to be featured on our cover page, putting your brand on the most viewed pedestal. With every flight, your brand flies high too.





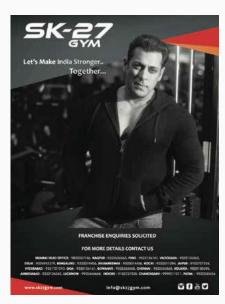




### Magazine

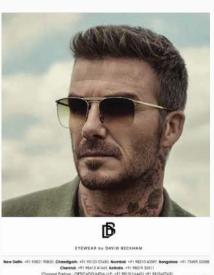


















### 1500 CREW OPERATE ON DAILY BASIS

Around 1500 crew members operate on a daily basis, which means we are equipped with a huge energy task force to promote your brand further up in the skies. From co-branding their uniforms and badges to product sampling or distribution of product leaflets; sky's the limit.



# CO-BRANDED UNIFORM FOR CREW

PHYTORELIEF-CC°











### **CREW ANNOUNCEMENT**

As often said that the most remembered piece of communication are the ones that are heard. Listening as a medium has a high brand recall value and we offer you this space in form of in-flight announcements. Our crew is equipped with delivering a brand message effectively. We have had excellent responses to such announcements in the past and look forward to doing more of them.























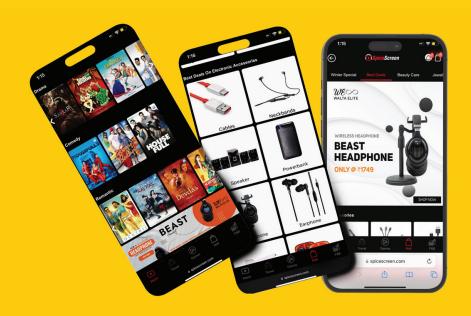
## **SpiceScreen**

### IN-FLIGHT ENTERTAINMENT DEVICE

Content is the way to reach your audiences. And we have our very own device – SpiceScreen – that gives passengers ample brand view. There are different options to advertise your brand. Rest assured, your brand is going to the right places.



# THE BEST SCREEN FOR YOUR BRAND

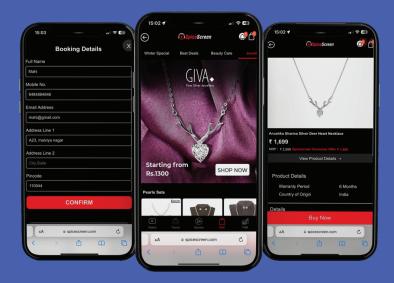




# DISCOVER WHAT'S NEW ON SPICESCREEN

#### **SKYMALL**

Passengers can browse your brand`s offerings, add items to their cart, and complete their purchase – all without ever leaving their seat.



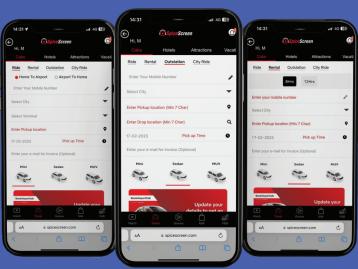


#### **HOTELS**

Book hotels mid-air with SpiceScreen – Connect with travellers in flight and offer a hassle-free booking experience for your hotel brand!

### **CABS**

Passengers can book cabs directly from their seat while in the air providing them a seamless and convenient way to book a ride to their destination.





#### **Carousels & Banners Ads**

are rotating banners that display multiple advertisements in a single space. They allow advertisers to showcase multiple products or services in a constant format, making them an effective way to reach a large audience.



#### **Interstitials**

are full-page advertisements that appear between pages. They are typically displayed when a user clicks on a link or navigates to a new page.

Interstitials can be used to promote a brand, product, or service, and provide a seamless user experience.



#### **Pre-Roll Ads**

are short video advertisements that play before a user watches the main content. They are a versatile and effective advertising format that can be used to reach a large and engaged audience.



### **Landing Page**

serves as a dedicated space to showcase your product or service in detail you can include a range of information such as product descriptions, images, videos, and pricing information with a clear call to action to purchase or book directly from their seat on the flight.



# BRANDS ON BOARD WITH US























































































































































/mc

























































### MOBILE BRANDS









SOFTWARE

